



PalVision & The Network Guide (TNG) tie-up to offer guest-facing technologies in the Middle East

SINGAPORE, 14 Jan 2014 – Palvision Corporation Pte. Ltd, the innovation leader of hospitality solutions, is pleased to announce its partnership in the Middle East with The Network Guide, an emerging total solutions provider in the Middle East.



With PalTV, mobile applications, digital signage, 3D Virtual Hotel and other solutions, TNG will expand its offerings to include guest-facing technologies as part of the impressive range of products and services that TNG already carries, which boasts the likes of Motorola , Micros PMS system, Inventum and more.

“We selected PalVision because it offers cost-effective yet comprehensive solutions which are feature-rich, flexible and robust. It was very important for us to have a solution that can be customized to meet the demands of the Middle Eastern hospitality market” said Jawad Abdul Hai, CEO of TNG Middle East. “TNG will market and deploy PalVision’s products to hotels, serviced residences and other end-users as well as to hospitality system integrators in the region. We are certainly looking forward to the impact that PalVision’s PalTV hospitality Interactive TV platform will make”.



PalTV is a triple-screen Interactive TV solution which works on multiple platforms including PalVision’s custom-manufactured Android set-top boxes, iOS & Android smartphones & tablets and leading SmartTVs to deliver a rich array of information, entertainment and interactive services to hotel guests. Following the hugely successful launch of its IPTV platform in the world’s largest Sheraton property, the Sheraton Macau (in excess of 4,200 guest room TV points),

the PalTV platform now boasts compelling features such as highly-visual 3D effects, AirMouse navigational controls, WIFI TV and many more.

“We are very pleased and confident this partnership will successfully meet TNG’s goal of becoming a One Stop Shop in the region”, continued Jawad Abdul Hai.

According to Rajesh Pal, GM of PalVision, “PalVision and TNG are perfectly aligned in the sense that we are both emerging companies which have the same clear vision of offering ground-breaking solutions backed up by tremendous service levels. We are looking forward to working with TNG hand-in-hand to deliver our cutting-edge solutions in the region”.

About Palvision

Palvision is a leading vendor of video, data and mobile application software and hardware. Palvision is focused on developing solutions geared towards the enhancement of the technological experience in hotels, resorts & the cruise-liner industry. Founded in 2005 by team who pioneered the introduction of free-to-guest video solutions in Australia and Singapore in 1985, Palvision started life as a software development company and supplied many of the regional hospitality firsts.

Today, Palvision has established itself as the only company providing complete and customized end-to-end solutions from a single source – providing Hoteliers with the ability to reliably connect to their

customers in the shortest time, and bringing unique and interactive experiences to such guests.

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The Network Guide (TNG)

Headquartered in Dubai, with branches in Saudi Arabia, Qatar and Kuwait, The Network Guide (TNG) is a well-established turnkey solutions provider with experience in wide-ranging technology solutions in Triple Play (voice, video and data) technologies, Satellite and Telecommunications, IP-CCTV Security and Unified Threat Management systems, Broadband service provisioning and Digital Signage technologies.

TNG has provided its expertise and know-how from small-scale to large projects spanning several thousand terminals and presently services numerous industries and across all sectors: Commercial / Retail, Hospitality, Education and more.

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